

# Slaying the Unicorn Balancing Cost, Quality, and Access

MAJ Jarrod McGee, US Army Baylor

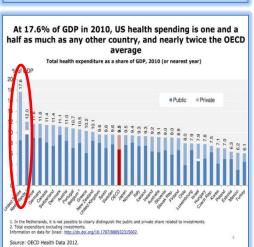


Method: Literature Review. Using 7 peerreviewed journals (2010-2014), 3 books, 5 periodicals

Overall Problem: Costs Rising. Access and Quality Not Improving

# Problem: Rising Costs<sup>4, 1</sup>

- As a percentage of GDP, the U.S. spends nearly <u>two times</u> more on healthcare than the average developed nation.
- Since 1999, income has outpaced inflation so families should have realized increased quality of life.
- Healthcare spending has almost wiped out almost all realized gains.

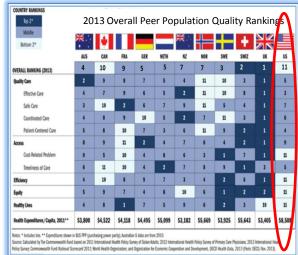


## Problem: Decreased Access4

- The average number of physicians among the industrialized peer group is 3.1 per 1k and the U.S. has at 2.4 per 1k.
- As the supply of physicians get smaller, the price for each will only increase.

# Problem: Decreased Quality<sup>5</sup>

- In terms of quality, across 10 metrics, the U.S. falls dead last when compared to 11 other leading industrialized nations, and is below average in life expectancy and infant mortality.
- Poor quality = increased costs.



# Findings: Technology Costs

Per capita, The U.S conducts 111% more MRIs, 114% more CT scans, 96% more tonsillectomies, 86% more knee replacements, 67% more coronary bypasses, and 26% more C-sections.

# Findings:

Defensive Medicine and the Malpractice Myth<sup>3</sup>

- Defensive medicine accounts for \$650 million in annual spending.
- Providers fear litigation, however, a study of 45K records across 3 states, revealed only 442 cases of malpractice & only12 were tried.
- Furthermore, malpractice payouts are down 43% since 2001.

# Findings: Chasing Patient Satisfaction<sup>2</sup>

- There is an inverse relationship between satisfaction and quality.
- The most satisfied have higher drug expense, inpatient utilization and 26% greater risk of mortality.

# Conclusion: Bucking the Trend Group Health<sup>6</sup>

- Conducted a pilot study of one clinic.
- After 24 months quality was up 20-30% compared to control group.
- Utilization decreased by 6% providing greater access for others.
- Per Member Per Month costs decreased by \$10.31.
- Unexpected results were less provider burnout, fewer ER and inpatient admissions, and improved patient satisfaction.
- While not a cure-all, it does serve as proof of concept for others to modify and test.

# IT CAN BE DONE!

### Deference

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